

The logo for BetterCloud, featuring a stylized cloud icon above the text "BetterCloud".

SaaS Ops Assessment

ABC Industries

SaaS Discovery

Definition

Discovery is the ability to know what applications are running within your environment, the users who interact with them, the access those applications have to critical data, and the cost of the application. BetterCloud discovers applications through a variety of methods including integrations to Single Sign On providers, API access into various applications, and directly into BetterCloud.

2719 Applications Discovered

141 Potentially Risky Applications

12 Redundant Applications

As the primary collaboration tool, G Suite is used by the entire organization. Because of this, a large number of applications have been connected to G Suite, some of which have elevated permissions into your G Suite instance. A review of these apps and their access is critical.

G Suite

1,219 Total Users

516 Connected Applications

Additional Insights

96 With Elevated Permissions

44 Drive Read/Write

29 Email Read/Write

InsecureApp
12 Users

Drive Read/Write
Email Read/Write

Another.App
41 Users

Drive Read/Write
Account Read

1 OneLogin

1,244 Total Users

79 Connected Applications

Salesforce

351 Total Users

21 Connected Applications

Dropbox

283 Total Users

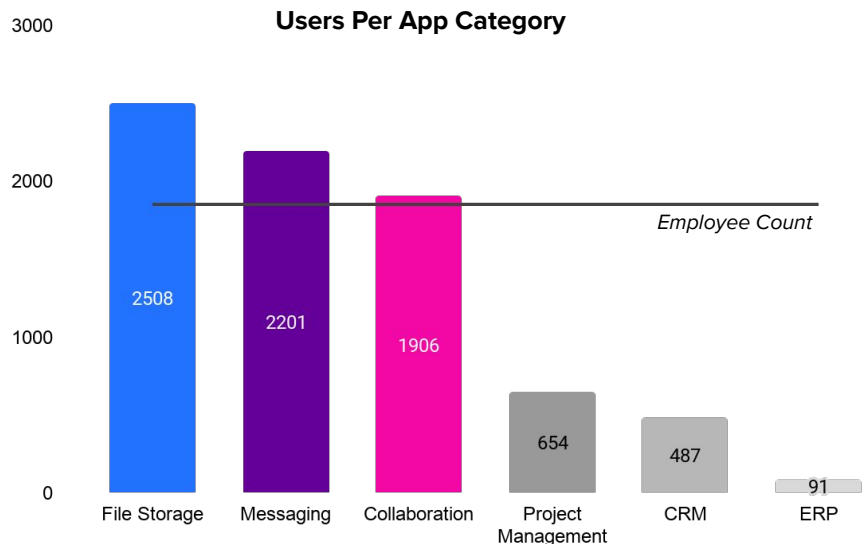
18 Connected Applications

Additional applications with connected, third-party apps include OneLogin, Salesforce, and Dropbox. While applications integrated with a Single Sign On solution tend to be IT Sanctioned, that is not always the case with other apps. A review of connected applications is recommended to ensure they comply with the security standards of your organization.

SaaS Discovery

Categorical Breakdown

ABC Industries currently has several application categories with more users than employees at the organization. This represents an immediate cost savings in cleanup of these excess licenses. File Storage, and Messaging applications like Dropbox and Slack are the primary areas of user overrun.



Redundant Applications

Many times, applications are purchased at the departmental level which can lead to redundant applications existing within an organization. ABC Industries should examine the Cloud Storage and Project Management categories to cut redundant applications. This would allow for easier management and security, as well as a potential spend savings upon consolidation of these applications.

Cloud Storage

3

Applications

296

Total Users

126

Users in Most Popular App

Project Mgmt.

6

Applications

87

Total Users

55

Users in Most Popular App

License Reclamation

Our research indicates that 10% of SaaS licenses are unused. Given that ABC Industries has over 3800 SaaS licenses, there is a substantial potential savings in cleaning up these accounts.

3897 Total SaaS Licenses

x 10% Unused Licenses

389

Potential Licenses to Reclaim

Recommendations & Benefits

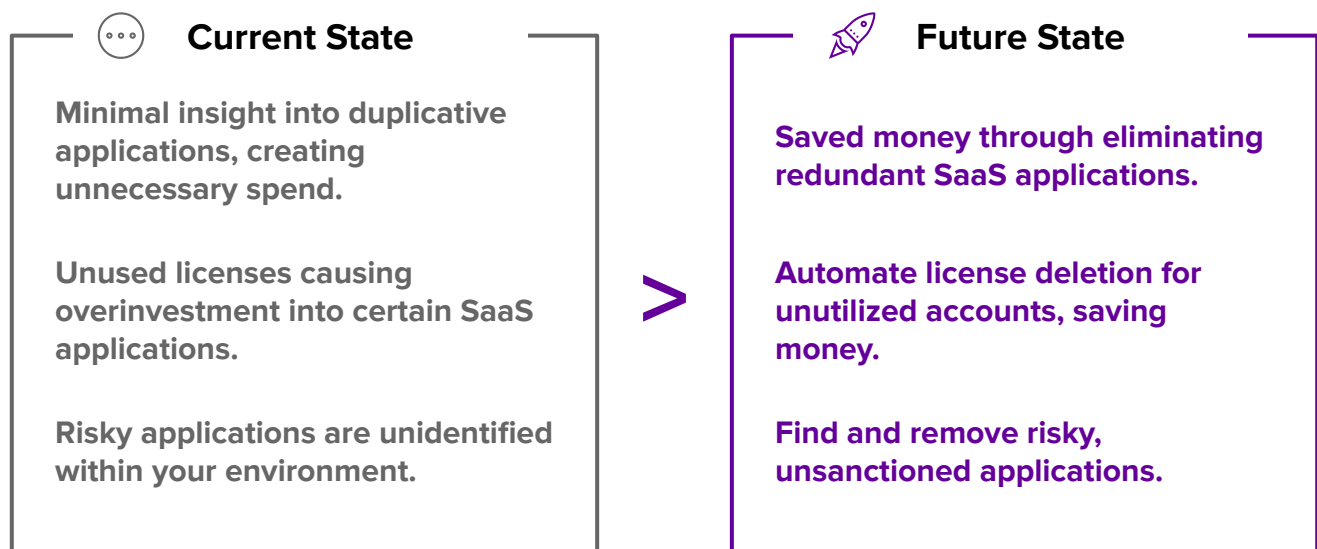
Overview

SaaS Discovery, along with Management and Security are the three major pillars of the SaaS Operations framework. The findings of this report, and the recommendations below for **ABC Industries** to consider, are the first step in your SaaSops journey. Now that you understand the scope of your SaaS environment with BetterCloud Discover, you can begin to Manage and Secure it. Automate repetitive processes to save time and money, and secure your environment in a way that doesn't impact employee collaboration or productivity.

SaaS Discovery

Upon implementation of BetterCloud, **ABC Industries** should begin receiving immediate value through the following methods, and more.

1. **Identify and Remove Redundant Applications**
 - Leveraging the applications grid, you can filter by application category to understand if there are redundant applications within your environment, and then remove them to save money on your overall SaaS spend.
2. **Identify Non-Utilizers and Remove Application Access**
 - The “Last Active” date within BetterCloud gives you insight into which users have not used an application in a certain period of time. You then have the ability to remove users from those applications to save on license costs.
3. **Remove Risky Applications**
 - Through understanding the API permissions granted to certain applications, you can leverage BetterCloud to find potentially risky, unsanctioned apps, and ultimately remove them from your environment.



*Prepared by BetterCloud Inc.
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